



James Hein



PARTNER

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LEGAL SERVICES

Business & Corporate
Corporate Finance & Transactions
Mergers & Acquisitions

EDUCATION

J.D., *cum laude*, Boston College Law School, 2005

B.A., *cum laude*, Clark Honors College, University of Oregon, 2002, Phi Beta Kappa, Oregon Six

BAR & COURT ADMISSIONS

Oregon State Bar

AWARDS & RECOGNITION

Multnomah Bar Association
2020, Pro Bono Award of Merit

Portland Business Journal
2021, Forty Under 40

The Best Lawyers in America
2021-2022, Corporate Law
2021-2022, Mergers & Acquisitions Law

Super Lawyers
2018-2019, Oregon Rising Star – Mergers & Acquisitions

PROFESSIONAL MEMBERSHIP

Multnomah Bar Association

COMMUNITY INVOLVEMENT & ACTIVITIES

Transition Projects, Inc.
Board of Directors, Governance Committee
Chair

Minds Matter of Portland
Board of Directors

Montessori Children's House
Board of Directors, Chair

OSB Business Law Section
Executive Committee

James's business and corporate law practice involves counseling clients through all stages of growth, with an emphasis on mergers, acquisitions, and sales of businesses. His experience includes entity formation and structure, corporate finance, commercial law, and contracts.

Many of James's clients are family-owned and other closely held businesses. They span a variety of industries, including distribution, retail, manufacturing, and services.

Having begun his career as a trial lawyer, James has resolved hundreds of business disputes, representing clients in trials, arbitration proceedings, and settlement negotiations. This litigation background gives James a unique perspective when advising his business clients. James's clients value his ability to identify practical solutions to complicated problems.

James regularly represents pro bono clients referred by Legal Aid Services of Oregon, and he chairs the firm's pro bono committee. In 2006, he helped form the Portland chapter of Minds Matter, a national nonprofit dedicated to educating, mentoring, and securing college acceptances for highly motivated high-school students with limited financial means. In law school, he was an extern for the Honorable R. William Riggs, Justice of the Oregon Supreme Court.

A native Oregonian, James is an avid bike commuter. He enjoys camping, hiking, and being outdoors with his wife Tina and three small children.

Representative Matters

Sale of Big Data Focused Software Company —
We assisted with the sale of SnappyData, Inc., a software company focused in the Big Data space that was incubated at Pivotal Software and also backed by GE Digital and GTD Capital. We assisted SnappyData in negotiating and consummating the sale of the Company, including its Indian subsidiary, to TIBCO Software.

Acquisition of Eastern Oregon-Based Beverage Distributor — We assisted our client, Columbia Distributing, in its acquisition of Eastern Oregon-based Graybeal Distributing. This expands Columbia's territory as it continues to grow as one of the largest U.S. beverage distributors.

Lewis & Clark Small Business Legal Clinic

Pro Bono Volunteer

**Legal Aid Services of Oregon,
Roseburg Office**

Virtual Clinic Coordinator and Pro Bono
Volunteer

**Portland Business Alliance Public
Service Training**

Class of 2020, Member

Presentations & Publications

Panelist, "Outlook 2020 Thought Leader Forum,"
Portland Business Journal, December 2019

"Structuring and Drafting the Acquisition Agreement,"

Handling the Sale of a Business, National Business
Institute, April 2016

"Business Entities," SuperSaturday CLE, Oregon
State Bar New Lawyers Division, October 2014

"Key Considerations Impacting Choice of Business
Form," LLC Workshop: Choose, Draft and Maintain,
National Business Institute, August 2014

"Ambush—Waiver of Privilege at Trial," OADC
Journal, Fall 2007

"The 'Sound Science' Amendment to the Endangered
Species Act: Why It Fails to Resolve the Klamath
Basin Conflict," 32 B.C. Env'tl. Aff. L. Rev. 207, 2005

